

CONTRACT AWARD INFORMATION – CONSULTANCY SERVICES

ESTABLISHMENT OF A CENTRAL REVENUE AUTHORITY- BARBADOS

CONSULTANCY TO PROVIDE CHANGE MANAGEMENT EXPERTISE FOR THE CENTRAL REVENUE AUTHORITY

1. **Summary of Scores:**

Names of Shortlisted Consultants	Technical Scores					Financial			Total Combined Score	Final Rank
	Specific Experience ()	Methodology ()	Key Experts ()	Knowledge Transfer ()	National Experts Participation ()	Total (100)	Submitted Price (currency)	Evaluated Price (BDS)		
KPMG						91.00	Bds\$690,000.00	690,000.00	92.8	1
The Crown Agents for and Administration Limited Oversea Governments						88.66	US\$693,474.00	1,413,820.12	80.7	3
Harewelle International Limited in association with Ecorys UK Limited and University of the West Indies Consulting Inc.						86.33	US\$650,520.00	1,326,247.65	79.5	4
IBM World Trade Corporation						86.0	Bds\$706,443.62	706,443.62	88.3	2
Ernst & Young Services Limited						73.66	US\$1,049,975.00	2,140,636.53	65.3	5

2. **Name of Successful Consultant: KPMG**

3. **Successful Proposal's Price: BDS\$690,000.00**

4. **Commencement Date of Contract: proposed January 7, 2013**

5. **Duration of Contract: twelve (12) months**

6. **Summary Scope of Contract:**

The scope of work will include:

- An assessment of the current situation
- Identification of what needs to change and what needs to stay the same
- Identification of target goals and success criteria and to know what the organization will look like at the end of the transition to the new state.
- Formation of a guiding coalition
- Creation and communication of a vision
- Identification of short-term wins
- Tracking of progress with change