CONTRACT AWARD INFORMATION – CONSULTANCY SERVICES
IMPROVING THE BUSINESS CLIMATE FOR THE MARINE AND YACHTING SECTOR
IN GRENADA – GRANT NO. GA 38/GRN

TECHNICAL TRAINING AND CERTIFICATION

1. Summary of Scores:

<table>
<thead>
<tr>
<th>Names of Shortlisted Consultants</th>
<th>Country</th>
<th>Technical Proposal Scores</th>
<th>Financial Proposal Prices</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Specific Experience (0)%</td>
<td>Methodology (50)%</td>
</tr>
<tr>
<td>Marine Institute</td>
<td>Canada</td>
<td>44</td>
<td>45</td>
</tr>
</tbody>
</table>

The following firm did not submit a proposal:
• American Boat and Yacht Council.

2. Name of Successful Consultant: The Marine Institute

3. Successful Proposal’s Price: US$170,000

4. Commencement Date of Contract: August 8, 2014

5. Duration of Contract: 4 months

6. Summary Scope of Contract:

The objectives of this assignment are to improve the level of technical skills for approximately 45 incumbent workers in the Marine services sector through the establishment of the ABYC (American Boat and Yacht Council) assessment and certification framework and a complementary three-year training programme for the advancement of the incumbent workers and new entrants.

Note:

Method of Evaluation: Fixed Budget Selection

Minimum Technical Proposal Score required to open Financial Proposal: 75