

**CONTRACT AWARD INFORMATION - CONSULTANCY SERVICES**

**GA 4/DR Strengthening the Export Capacity of Agro-producers in the Dominican Republic to Access the European Union and CARIFORUM Market**

**Consultancy services on market access of the European Union, training and technical assistance to ten (10) companies for the implementation of food safety management systems**

**1. Summary of Scores:**

Name of Consulting Firms that Submitted Expression of Interest	Country	Expressions of Interest Scores						Financial Proposal Value		Total Combined Score  (CQS)	Final Rank
		Experience Similar Assignments  (10)	Capable to provide technical instruction on trade related matters in the food industry  (25)	Food Industry Experience  (25)	Track Record Capacity Training Sessions on Implementation of Safety Management Systems to access the EU market to farmers  (20)	Track Record Conducting and Preparing Analytical Research in Spanish and English  (20)	Total  (100)	Submitted Value  (EUR)	Evaluated Value  (EUR)		
A-Z Information Jamaica Limited	Jamaica	10	18.5	15	15.5	13.75	72.75	-	-	72.75	6
DT- Global	Spain	10	23.75	24.25	16.75	18.25	93	99,300	99,300	93	1
FSQ Solutions Inc.	Barbados	10	8.25	19	15	5	57.25	-	-	57.25	8
Institute of Export & International Trade	United Kingdom	10	23.25	22.5	16.75	15.5	88	-	-	88	3
NTEK-KHEER	Canada, Barbados, and the Netherlands	8.5	14.75	20	13	8.75	65	-	-	65	7

Pryma (AENOR CONOCIMIENTO, S.L.U.)	Spain	10	20.75	24.25	18	15.25	88.25	-	-	88.25	2
Quality Circle International Limited	Jamaica	7.25	15	10	5	7.25	44.5	-	-	44.5	9
RINA Consulting, S.P.A.	Italy	10	21.5	24.75	13	13.5	82.75	-	-	82.75	5
ROOT FOCUS	Dominican Republic	10	24.25	23.25	16.25	11.25	85	-	-	85	4
Simone Hemmings.Anderson	San Fernando, Trinidad and Tobago	10	10	8	5	5	38	-	-	38	10

**2. Name of Successful Consultant:** DT-Global

**3. Successful Proposal's Price:** EUR 99,300

**4. Commencement Date of Contract:** January 10<sup>th</sup>, 2024

**5. Duration of Contract:** 100 days over a period of twelve (12) months

**6. Summary Scope of Contract:** The Consulting Firm (the consultant) is required to undertake all the necessary actions to accomplish the goals and objectives of the project in a timely manner, with the supervision of the Project Coordinator. The tasks will include, but not be limited to:

- (a) Conduct desktop research on Food Safety Management Systems required for market access in the European Union.
- (b) Conduct a gap analysis at each of the ten firms and identify non-conformities in relation to GAP/HACCP.
- (c) Prepare a gap analysis and implementation plan for each firm which provides a detailed action plan for closing observed gaps.
- (d) Design and deliver training for the firms.
- (e) Monitor and guide implementation of the gap analysis and implementation plan for each firm.
- (f) Provide templates and other documentation to each firm and advise on the preparation of HACCP documentation such as manuals, policies and procedures, work instructions and check lists.
- (g) Review all prepared quality management documentation, advise on revisions, and provide technical assistance to firms during the implementation phase, as appropriate.
- (h) Develop a Monitoring and Evaluation framework to help measure and provide evidence-base change post implementation of the consultancy.

- (i) Prepare a Final Report, which analyses the progress of the participating firms towards GAP/HACCP, learning achieved, and recommendation for additional actions to realize the planned results of the assignment.

**Note:** **Selection Method:** Consultants' qualifications selections (CQS)

**Minimum Technical Proposal Score required to open Financial Proposal: 70**