# CONTRACT AWARD INFORMATION - CONSULTANCY SERVICES

GA 4/DR Strengthening the Export Capacity of Agro-producers in the Dominican Republic to Access the European Union and CARIFORUM Market

Consultancy services on market access of the European Union, training and technical assistance to ten (10) companies for the implementation of food safety management systems

## 1. Summary of Scores:

<table>
<thead>
<tr>
<th>Name of Consulting Firms that Submitted Expression of Interest</th>
<th>Country</th>
<th>Experience Similar Assignments</th>
<th>Financial Proposal Value</th>
<th>Total Combined Score</th>
<th>Final Rank</th>
</tr>
</thead>
<tbody>
<tr>
<td>A-Z Information Jamaica Limited</td>
<td>Jamaica</td>
<td>10</td>
<td>18.5</td>
<td>15.5</td>
<td>72.75</td>
</tr>
<tr>
<td>DT- Global</td>
<td>Spain</td>
<td>10</td>
<td>23.75</td>
<td>18.25</td>
<td>93</td>
</tr>
<tr>
<td>FSQ Solutions Inc.</td>
<td>Barbados</td>
<td>10</td>
<td>8.25</td>
<td>5</td>
<td>57.25</td>
</tr>
<tr>
<td>Institute of Export &amp; International Trade</td>
<td>United Kingdom</td>
<td>10</td>
<td>23.25</td>
<td>16.75</td>
<td>88</td>
</tr>
<tr>
<td>NTEK-KHEER</td>
<td>Canada, Barbados, and the Netherlands</td>
<td>8.5</td>
<td>14.75</td>
<td>13</td>
<td>65</td>
</tr>
</tbody>
</table>

**Expressions of Interest Scores**
- **Experience with Similar Assignments**: (10)
- **Capable to provide technical instruction on trade related matters in the food industry**: (25)
- **Food Industry Experience**: (25)
- **Track Record Capacity Training Sessions on Implementation of Safety Management Systems to access the EU market to farmers**: (20)
- **Track Record Conducting and Preparing Analytical Research in Spanish and English**: (20)

**Financial Proposal Value**
- **Submitted Value**: (100) (EUR)
- **Evaluated Value**: (EUR)
- **Total Combined Score**: (CQS)

**Final Rank**
- **Final Rank**: (Final Rank)

**Values**
- **Total Combined Score**: (Total Combined Score)
- **Final Rank**: (Final Rank)
<table>
<thead>
<tr>
<th>Name of Successful Consultant</th>
<th>Successful Proposal’s Price</th>
<th>Commencement Date of Contract</th>
<th>Duration of Contract</th>
<th>Summary Scope of Contract</th>
</tr>
</thead>
</table>
| DT-Global                     | EUR 99,300                  | January 10th, 2024            | 100 days over a period of twelve (12) months | The Consulting Firm (the consultant) is required to undertake all the necessary actions to accomplish the goals and objectives of the project in a timely manner, with the supervision of the Project Coordinator. The tasks will include, but not be limited to: 

  (a) Conduct desktop research on Food Safety Management Systems required for market access in the European Union.
  (b) Conduct a gap analysis at each of the ten firms and identify non-conformities in relation to GAP/HACCP.
  (c) Prepare a gap analysis and implementation plan for each firm which provides a detailed action plan for closing observed gaps.
  (d) Design and deliver training for the firms.
  (e) Monitor and guide implementation of the gap analysis and implementation plan for each firm.
  (f) Provide templates and other documentation to each firm and advise on the preparation of HACCP documentation such as manuals, policies and procedures, work instructions and check lists.
  (g) Review all prepared quality management documentation, advise on revisions, and provide technical assistance to firms during the implementation phase, as appropriate.
  (h) Develop a Monitoring and Evaluation framework to help measure and provide evidence-base change post implementation of the consultancy. |
(i) Prepare a Final Report, which analyses the progress of the participating firms towards GAP/HACCP, learning achieved, and recommendation for additional actions to realize the planned results of the assignment.

Note:  
Selection Method: Consultants’ qualifications selections (CQS)

Minimum Technical Proposal Score required to open Financial Proposal: 70