

CONTRACT AWARD INFORMATION – CONSULTANCY SERVICES

DEVELOPMENT OF THE SPECIALTY FOOD SECTOR OF THE CARIFORUM

CONDUCT OF STUDY ON DEMAND FOR SELECTED SPECIALTY FOODS IN CARIFORUM MARKET

1. **Summary of Scores:**

Names of Shortlisted Consultants	Country	Technical Proposal Scores					Financial Proposal Prices		Total Combined Score	Final Rank
		Organisation and Staffing (25%) - Alignment of key staff resources to project and tasks; reasonableness of time allotted for various tasks	Methodology and Work Plan (25)% - Clarity and logic of approach to Project; demonstration of understanding of requirements of project, including demonstrated understanding of market and issues within the CARIFORUM Specialty foods sector	Team Leader Qualifications and Experience (20%)	Key Experts Qualifications and Experience (30%)	Total (100%)	Submitted Price (USD)	Evaluated Price (USD)		
Visions and Concepts	Dominica	20.83	22.25	18.47	26.33	87.88	86,345	86,345	90.30	1 st
Expand Management Consulting Ltd.	Jamaica	19.17	20.42	17.13	24.58	81.30	92,250	92,250	83.84	2 nd
Gns Services	Dominica	17.50	18.92	17.67	14.97	69.05				N/A*
CEDIS	Netherlands	16.67	14.17	13.43	19.47	63.73				N/A*

*Technical evaluation scored below minimum score of 75

2. **Name of Successful Consultant:** Visions and Concepts

3. **Successful Proposal's Price:** USD
4. **Commencement Date of Contract:** July 7, 2015
5. **Duration of Contract:** 4 months
6. **Summary Scope of Contract:** Conduct a study on the demand for selected specialty foods in CARIFORUM Market in order to increase the awareness of specialty food exporters of market opportunities in selected CARIFORUM countries, namely, Antigua and Barbuda, Barbados, Saint Lucia, Trinidad and Tobago and the Bahamas, by providing them with market research analysis for selected specialty foods.
7. **Note: Method of Evaluation:** Quality and Cost-based selection
8. **Minimum Technical Proposal Score required to open Financial Proposal:** 75